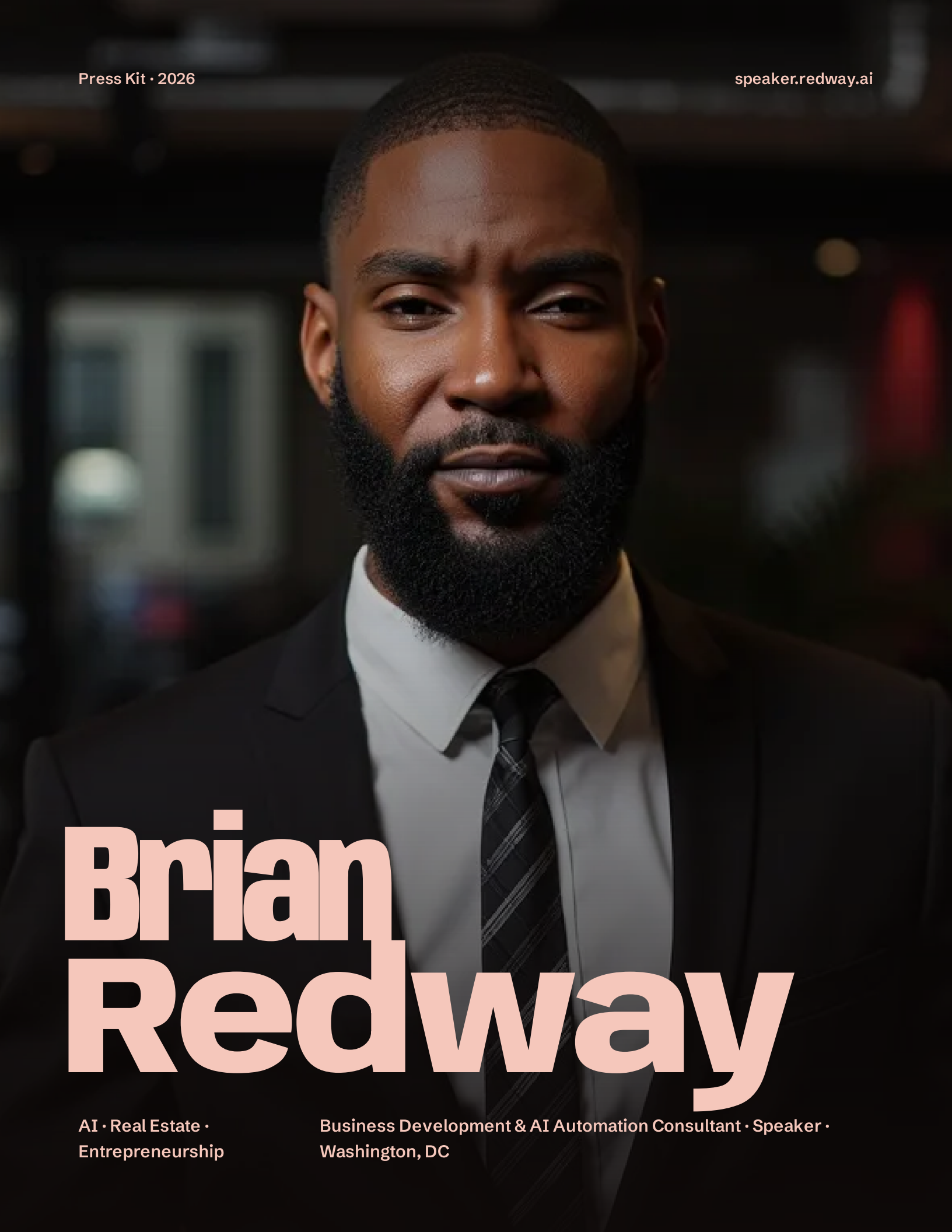

Brian Redway

AI · Real Estate · Entrepreneurship

Business Development & AI Automation Consultant · Speaker · Washington, DC

ABOUT BRIAN

From rentals to AI.

SHORT BIO · 60 WORDS

Brian Redway is a business development and AI automation consultant at Redway AI in Washington, DC. He helps businesses hand their repeat work to AI and automation. His views come from running rental properties, working real estate deals, and building systems for small teams, not from theory.

LONG BIO · 200 WORDS

Brian Redway is a business development and AI automation consultant at Redway AI in Washington, DC. He has built 40+ client automations, including a digital business card system (cards.redway.ai), and helps organizations of every size hand their repeat work to AI. He speaks on what AI actually changes for the people doing the work, and was featured in The Washington Informer's coverage of the DC Chamber of Commerce's Future-Ready Forum.

He grew up between the DMV and New Jersey and learned business the hands-on way. In 2021 he started in short-term rentals and grew his own rental-arbitrage business to five properties. He then became operations project manager for a co-hosting company, a sister company to BNB Accelerator, where he onboarded and managed 70+ luxury properties nationwide and led a team of 10 virtual assistants. He wrote the book *Beyond the Booking*.

Those years taught him that a business only works when its systems work. He carried that into wholesale real estate and then into his work as a licensed REALTOR® in Washington, DC, with All Service Real Estate. He passed his licensing exam studying with Google's NotebookLM. Today he is also Senior Construction Consultant with G11 Construction and has taken part in 4 fix-and-flips in the last year.

BASED IN
Washington, DC

AI & AUTOMATION
Business Development & AI Automation Consultant, Redway AI · 40+ client automations, including a digital business card system

REAL ESTATE
Licensed REALTOR® (DC) · All Service Real Estate · 4 fix-and-flips in the last year · FHA & 203(k) buyers

CONSTRUCTION
Senior Construction Consultant, G11 Construction (since Sept 2025)

SHORT-TERM RENTALS
Operator since 2021 · 5 properties of his own · 70+ properties onboarded & managed as operations project manager

ALSO IN
Wholesale real estate

AUTHOR
Beyond the Booking · available on Amazon

PRODUCTS
E-Business Cards by Redway AI · The AI Front Desk by Redway AI

FOR EVENT HOSTS

Introduce Brian & recent talks

SPEAKER INTRODUCTION · READ ALOUD, ABOUT 30 SECONDS

Our next speaker doesn't just talk about AI. He uses it to run real businesses. Brian Redway is a business development and AI automation consultant at Redway AI. He has run rental properties, managed 70+ luxury rentals nationwide, works deals as a licensed REALTOR® in DC, and even used AI to pass his real estate exam. Please welcome Brian Redway.

MEDIUM BIO · 100 WORDS · FOR EVENT PROGRAMS

Brian Redway is a business development and AI automation consultant at Redway AI in Washington, DC, where he has built 40+ client automations. He started in short-term rentals in 2021, grew to five properties, and later managed 70+ luxury rentals nationwide as an operations project manager, leading a team of 10 virtual assistants. He is also a licensed REALTOR® in DC and Senior Construction Consultant with G11 Construction. He passed his real estate exam studying with Google's NotebookLM. Brian speaks on practical AI for business owners, real estate, and the future of work.

RECENT TALKS

Sept 28, 2026	**AI Tools and Strategies for Business Owners** · African American Community Roundtable of Howard County (AACR), general membership meeting (Zoom)
July 29, 2026	**Live demo: A QR business card that follows up for you** · REI & AI Automations community on Skool (virtual)
March 28, 2026	**The Future of Real Estate and AI** · Real Estate Investing / The Real Deal meetup, Baltimore (in person)

MEETUPS CO-HOSTED · SHORT-TERM RENTALS

Apr 27, 2025	**The Short-Term Rental Loophole: Cost Segregation** · Zoom
Mar 5, 2025	**Buying Airbnbs & Midterm Rentals with Creative Financing** · Alexandria, VA
Sept 4, 2024	**Optimizing Your Airbnb Listing** · Alexandria, VA
Aug 7, 2024	**How to Identify Profitable Airbnbs** · Alexandria, VA

ENDORSEMENTS · FOR EVENT HOSTS

What organizers say

FROM THE HOST OF A RECENT TALK

Brian was patient and supportive of our members. He is a valuable resource to have.

Vernon E. Curry · President, The African-American Community Roundtable of Howard County

FULL ENDORSEMENT

> "Brian spoke to the African-American Community Roundtable (AACR) on September 28, 2026. Brian was instrumental in educating our network on the importance of AI and best practices and tips on how to use some of the available tools and resources for our business owners as well as our AI novices.
>
> Brian was patient and supportive of our members in explaining in detail the best way to use several AI tools. He is a valuable resource to have. I encourage anyone who is trying to learn or is currently using AI for their business or personal needs [to connect with Brian]. I endorse his work and enthusiasm in helping our community."

Vernon E. Curry, President, The African-American Community Roundtable of Howard County

TALK	EVENT	AUDIENCE
AI Tools and Strategies for Business Owners	AACR general membership meeting · Sept 28, 2026 · Zoom	Business owners and AI beginners

WHAT THE TALK COVERED

Free and low-cost AI tools members could use that night: Google NotebookLM for company guides and studying, Claude for daily briefs and websites, ChatGPT's free voice mode, and AI chatbots and a 24/7 AI receptionist for businesses. Member Q&A covered AI mistakes ("hallucinations"), keeping client data private, and workflows vs. AI agents.

SPEAKING TOPICS · WITH ATTENDEE TAKEAWAYS

Bring Brian into the conversation

AI That Pulls Its Weight

How to move past testing tools and use AI to cut real, repeat work. What to automate first, what to leave alone, and how to tell if it's working.

- A simple test for which tasks to automate first
- How to measure whether an AI tool is really saving time

Business owners, operators · Keynote, Workshop

Small Team, Big Output

How small businesses use AI and automation without an IT department. Real setups for follow-up, scheduling, and customer questions.

- Three automations most small businesses can set up this month
- How to add AI without hiring a tech person

Small business groups, chambers, founders · Keynote, Workshop, Panel

The Deal Is Changing

How AI is changing real estate: lead follow-up, marketing, and the client experience. What agents and investors should learn now.

- Where AI saves time in lead follow-up and marketing
- What agents should learn now to stay ahead

Agents, brokers, investors · Keynote, Panel, Training

From Hustle to Leverage

How to build a business that doesn't fall apart when you step away. Systems first, then tools, then people doing their best work.

- How to spot the work only you should be doing
- A plan to hand off the rest to systems and people

Entrepreneurs, students · Keynote, Fireside chat

Your New Coworker Is an Agent

What AI agents can and can't do, and how teams should work next to them. A clear look at the future of work, without the fear.

- What AI agents can and can't do today
- How to set rules so people stay in charge

Leaders, HR, operations · Executive session, Panel

Where AI Belongs

A simple way to find the three to five spots in a business where AI actually pays off. Attendees leave with their own short list.

- A worksheet to map your repeat tasks
- Your own short list of 3–5 places AI pays off

Any business audience · Workshop, Guest lecture

Keynote · Panel · Fireside chat · Workshop · Executive session · Podcast / interview · Guest lecture · Corporate training

FOR JOURNALISTS & HOSTS

Talking points & media

BRIAN'S VIEW · READY FOR INTERVIEWS

ON AI

AI should take work off your plate, not add more tech to it.

ON SMALL BUSINESS

You don't need a tech department to get real value from AI.

ON COMPETITION

The next edge isn't more hustle. It's how well your business runs without you.

ON REAL ESTATE

Agents should learn AI now, before it changes their work for them.

ON FOUNDERS

Build systems that make you less needed day to day.

STORY TO ASK ABOUT

How Brian recorded his classes and used Google's NotebookLM to pass his national and DC real estate exams. Read it at speaker.redway.ai/ideas.

GOOD STORY ANGLES

- How small businesses are really using AI day to day
- AI and the D.C. workforce: what changes, what doesn't
- AI in real estate: lead follow-up, marketing, client experience
- Short-term rentals, remote teams, and running on systems
- Fix-and-flips, FHA 203(k) buyers, and AI in construction

FEATURED · APRIL 21, 2026

The Washington Informer

Future-Ready: How the D.C. Workforce is Being Reshaped

Coverage of the DC Chamber of Commerce's Future-Ready Forum on AI and work in the District.

> "AI isn't a tool I picked up. It's the foundation I'm building on. Every system I deploy, every client I serve, and every deal I close runs smarter because of it."

washingtoninformer.com/dc-chamber-ai-forum

AVAILABLE FOR

Expert commentary · Interviews · Podcasts · Panels · AI & business · Real estate tech · Entrepreneurship

Brian can turn around email quotes on deadline. Include your deadline in the request.

BOOKING DETAILS

Formats & interview questions

TALK LENGTHS

KEYNOTE
30–45 minutes, plus Q&A

WORKSHOP
60–90 minutes, hands-on

PANEL OR FIRESIDE CHAT
30–60 minutes

PODCAST OR INTERVIEW
20–60 minutes

WHERE

In person across DC, Maryland, and Virginia. Virtual on Zoom, Teams, or Google Meet. Travel on request.

TECH NEEDS

Lavalier or handheld mic, a screen with HDMI or USB-C, and a slide clicker. For virtual talks, a stable video link and screen sharing.

TO BOOK

press@redway.ai · speaker.redway.ai. Include the date, audience, and format.

SAMPLE INTERVIEW QUESTIONS · FOR HOSTS

1. What's one AI tool a small business should start using this week?
2. You studied for your real estate exam with NotebookLM. How did that work?
3. What did managing 70+ luxury rentals with a team of 10 virtual assistants teach you about systems?
4. Where does AI actually save time in a real estate deal?
5. Will AI replace real estate agents?
6. What's the biggest mistake businesses make when they try AI?
7. How should the D.C. workforce get ready for AI?
8. How is AI showing up in construction and fix-and-flip projects?

PHOTOS & CONTACT

Headshots & booking



Headshot · boardroom



Headshot · studio



Seated · city view



On stage



Real estate · at home



Leading a workshop

Download photos, bios and logos at speaker.redway.ai/press.

SPEAKING & MEDIA
press@redway.ai

ONLINE
speaker.redway.ai

SOCIAL
linkedin.com/in/bredway
@brianredway_